

**HA NOI - THANH HOA
BEER JOINT STOCK COMPANY**

No: 179 /THB_GT
Rgd: Disclosure of a significant change
in profit after tax in financial reporting

SOCIALIST REPUBLIC OF VIETNAM
Independence - Liberty - Happiness

Thanh Hoa, October , 15 , 2026

Attention: - **STATE SECURITIES COMMISSION OF VIETNAM**
- **HANOI STOCK EXCHANGE**

- Pursuant to the Securities Law No. 54/2019/QH14 dated November 26, 2019, of the National Assembly of the Socialist Republic of Vietnam
- Pursuant to Circular No. 96/2020/TT-BTC dated November 16, 2020, of the Ministry of Finance on guiding the publication of information on the securities market.

Hanoi - Thanh Hóa Beer Joint Stock Company explains the reasons for profit after tax variance in Q3 2026 exceeding 10% compared to the same period in 2025 in the consolidated financial statements as follows:

Unit: VND

1.Items	Q3/2026	Q3/2025	Increase/(Decrease)	Rate (%)
Profit After Tax	2,629,138,436	7,365,730,281	-4,736,591,845	-64%

Net sales revenue increased by VND 62 billion, equivalent to an 13% rise compared to the same period in 2025, due to higher sales volume and selling prices. Cost of goods sold increased by VND 54.7 billion in line with the higher production volume. These factors resulted in an increase of VND 7.3 billion in gross profit, equivalent to a 19.5% rise.

Administrative and selling expenses also increased by VND 12.6 billion, reflecting the growth in revenue.

The above are the main factors contributing to the increase in profit after tax in the consolidated financial statements by more than 10% compared to the same period in 2025.

To:

- As above,
- Finance department.



Director

GIÁM ĐỐC
Vũ Đình Đức